



CORE PRODUCT CATEGORIES - DACH REGION

This overview explains which products are classified as SMB or mid-market/enterprise (MM/E) SKUs in the DACH region, as noted in the "SMB/MME Classification" column on the "SKU tab" of the Sophos price list.

	DACH UNTIL 31.08.2020		DACH AS OF 01.09.2020	
	SMB	MM/E		
	SMB		MM/E	
CORE PRODUCTS				
Appliances, Appliance Subscriptions, and Associated Modules	x86	100 series	200 series	300 series and above
Hardware Accessories	All SKUs			
XG Firewall Virtual Licenses		SFv1c4, SFv2c4		SFv4c6 and above
UTM Virtual Licenses		UTM 10u thru UTM 50u	UTM 75u thru UTM 250u	UTM 500u and above
Access Points (APs)	APX120	AP 100X, APX320 thru APX740		
RED Appliance		RED15, RED15W, SD-RED 20	RED 50, SD-RED 60	
Central User (Endpoint, Mobile, Data Encryption, Phish Threat)	1-49 users	50-99 users	100-199 users	200+ users
Central Wireless	All SKUs			
Central Server		Up to 9 servers	10-24 servers	25+ servers
Central Firewall Reporting (CFR)		Up to 9 units	10-24 units	25+ units
Central Cloud Optix (COPX)				All SKUs

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